Arizona/Phoenix/Western States Update & Outlook

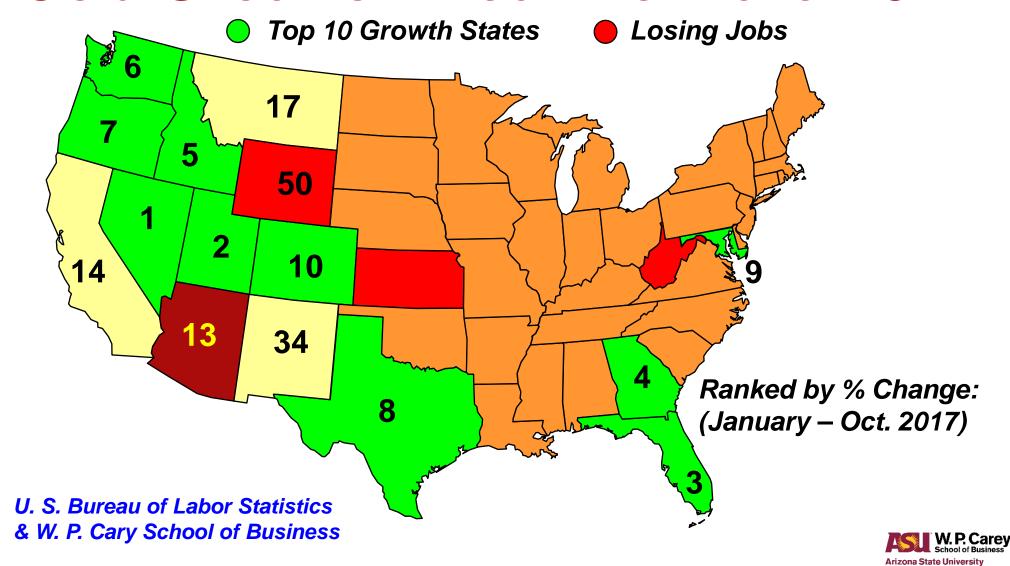
ASU/JPMorgan Chase 54th Annual Economic Forecast Luncheon

November 29, 2017

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Arizona Ranks 13th in Non-Farm Job Creation Year-To-Date 2017



Food Service & Financial Job Growth Gains Best in the U.S.

Arizona Industry	% Change	U.S. Rank
Non-Farm Employment	1.8	13
Food Services	6.5	1
Financial Activities	4.0	1
Health Care	3.0	5
Construction	2.4	27
Manufacturing	2.1	9
Trucking	2.0	7

U. S. Bureau of Labor Statistics &

W. P. Carey School of Business, Year -to-Date October 2017



But Arizona Job Growth Has Slowed During the Second Half of 2017

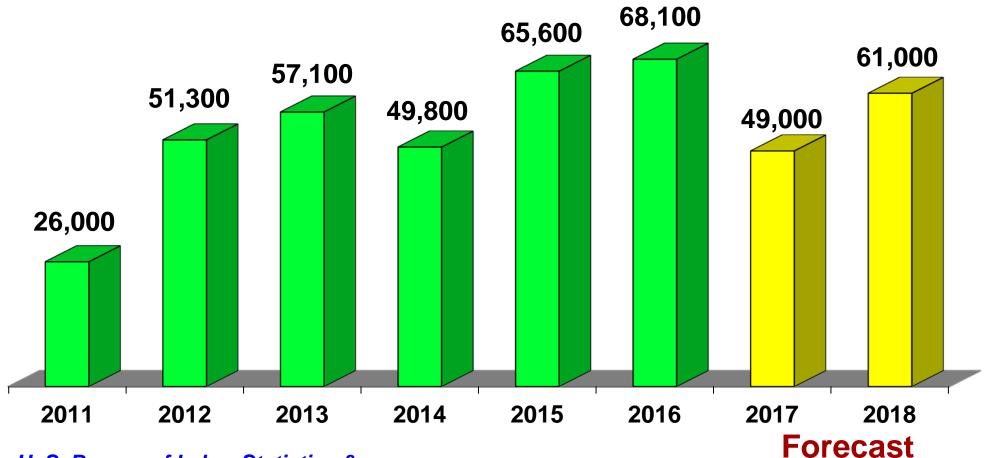


U. S. Bureau of Labor Statistics



Arizona To Add 61,000 Jobs in 2018

Annual Job Creation



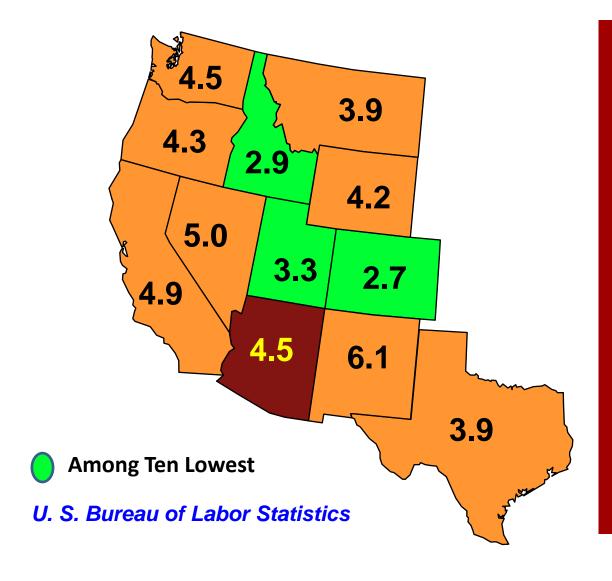
U. S. Bureau of Labor Statistics &

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Unemployment in Western States

(Seasonally Adjusted Unemployment Rates, October 2017)

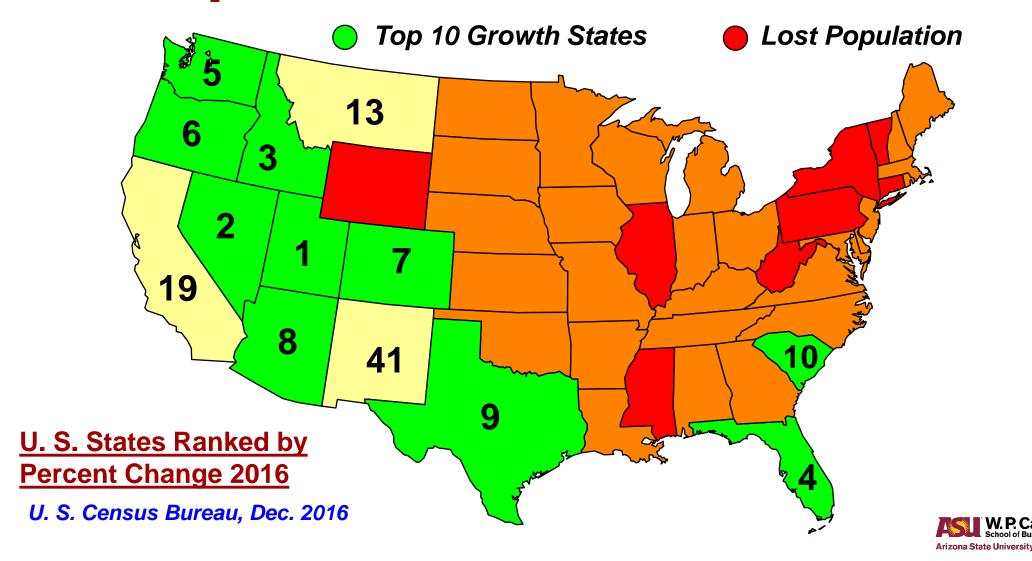


Unemployment Notes

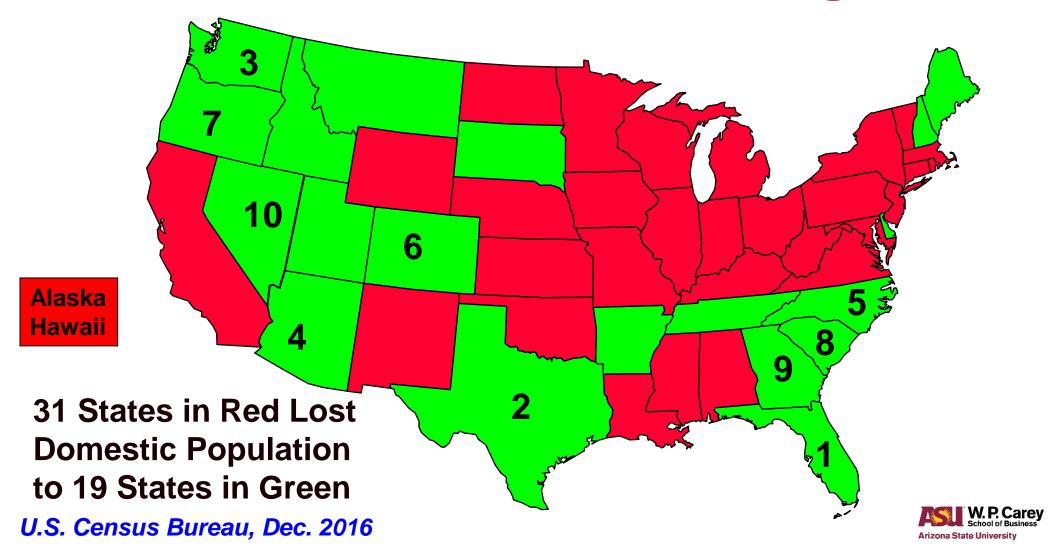
- Arizona's 4.5 % unemployment rate lowest in 10 years (Dec '07)
- Colorado has 3rd lowest rate, Idaho 6th, Utah 10th
- New Mexico's unemployment is the second highest in the nation, behind Alaska (7.2%)
- Arizona unemployment rate is projected to average 4.3% in 2018



Arizona Ranked 8th Fastest in Population Growth in 2016

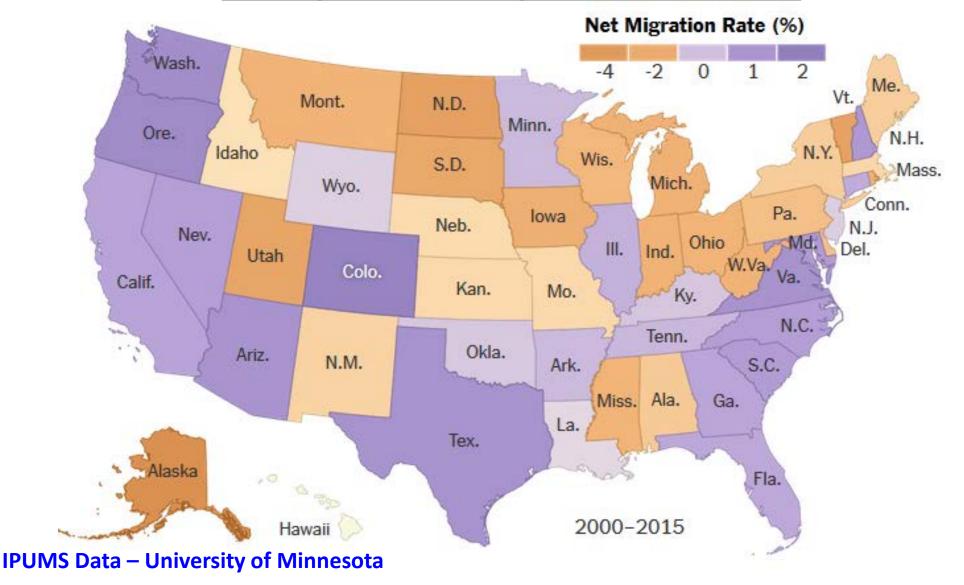


Arizona Ranks Among Top Five States for Domestic In-Migration



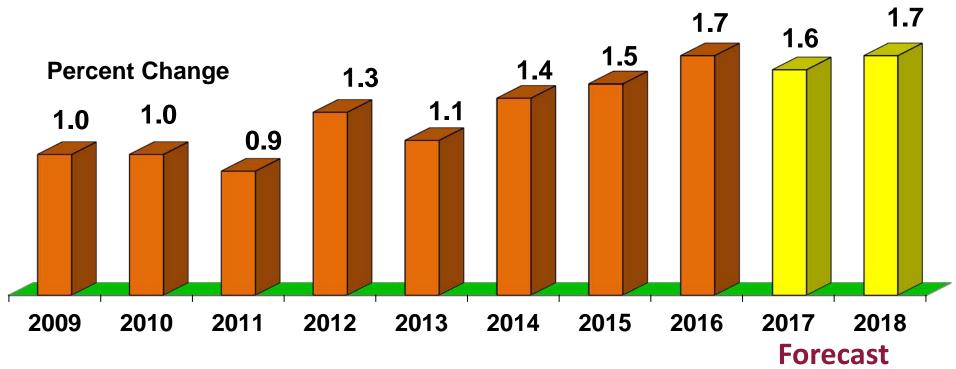
Arizona & West Draw College Grads

Net Migration of College Educated under 40



Arizona 2018 Population Growth Will Yield 120,000 New Residents

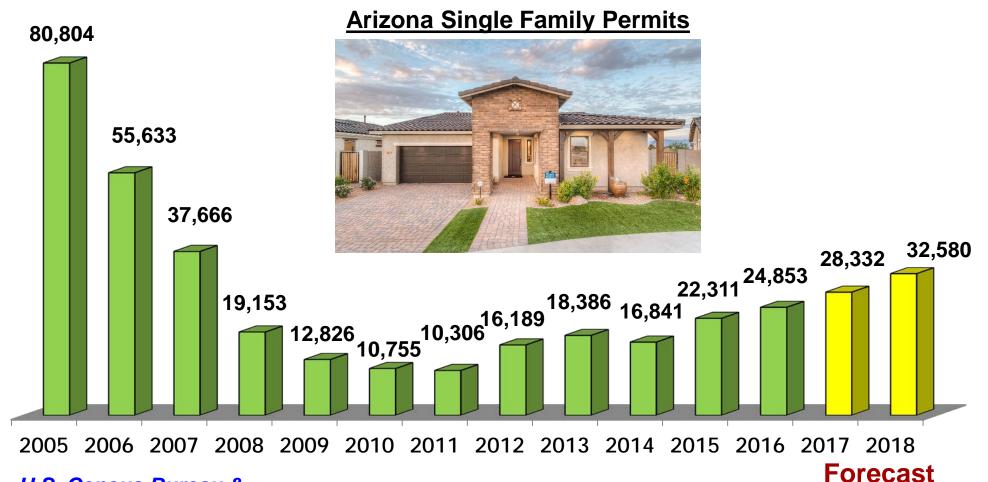
<u>Annual Average 1977 – 2007 = 3.2%</u>



U.S. Census Bureau & W. P. Carey School of Business, November 29, 2017



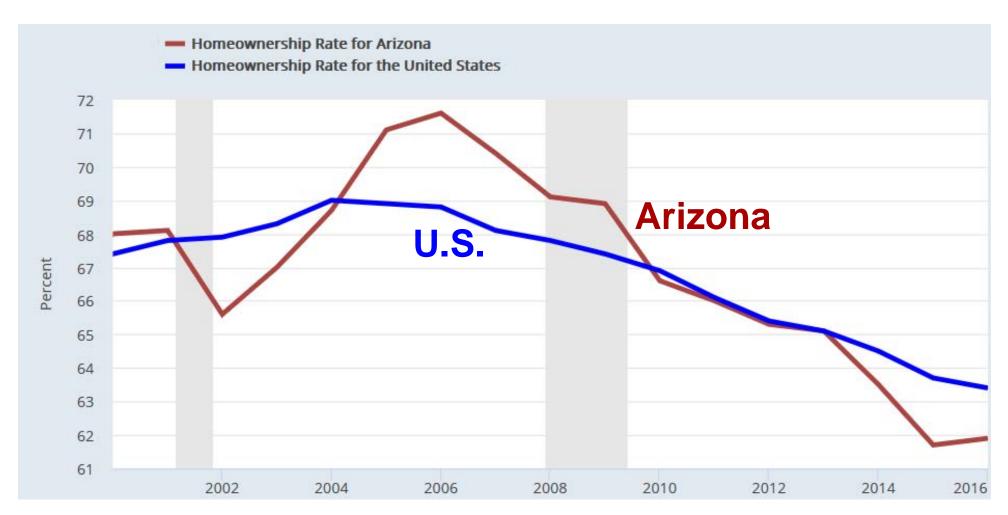
4th Year of Home Building Gains 15% Arizona Rise Expected in 2018



U.S. Census Bureau & W. P. Carey School of Business, November 29, 2017



Arizona Home Ownership Rate Has Declined from Pre-Recession Peak



Multi-Family Permits to Dip in 2018

Greater Phoenix Multi-Family Permits



U.S. Census Bureau & W. P. Carey School of Business, November 29, 2017





Greater Phoenix Outlook

Phoenix Indicators	2016	2017	2018
Employment (thousands)	1,973	2,024	2,081
Employment Growth (% change)	3.1	2.5	2.8
New Jobs (thousands)	60.1	51.0	57.0
Population (% change)	2.1	2.0	2.2
Single Family Permits (thousands)	18.4	21.5	24.5

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Arizona Economic Outlook

Greatest Risk is National Economy

Arizona Indicators	2016	2017	2018
New Jobs (thousands)	68.1	49.0	61.0
Employment (% change)	2.6	1.8	2.2
Unemployment Rate (December)	5.0	4.5	4.2
Population (% change)	1.7	1.6	1.7
Single Family Permits (% change)	11.4	14.0	15.0

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Potential Threats & Headwinds To U.S. Economic Growth

- Fed Makes "Policy Mistake"
- Congress Makes "Policy Mistake"
- Productivity Weakens
- Korean, Other International Crisis
- Tax Cut Fails, Consumer Confidence Craters, Markets Contract



Arizona Economic Outlook Summary-2018

- Arizona unemployment rate is at 10 year low.
- Key industries are strong and growing: Finance,
 Manufacturing, Construction, and services such as Health Care and Food Services
- But growth rates for past 5 years indicate a slower, sustainable "New Normal" for Arizona and Phoenix
- Population, start ups, and cost structure will drive growth in 2018 – U.S. business cycle is greatest risk

